

# Restar Holdings Corporation

FY2022 (Apr 2022 – Jun 2022)

Consolidated Financial Presentation

Aug 10, 2022



# 1Q FY2022 Consolidated Financial Highlights



# Financial Highlights

million yen	1Q FY21		1Q FY22		YoY	
	Amount	% of Net Sales	Amount	% of Net Sales	Growth	% Growth
Net Sales	91,692	—	112,552	—	20,860	22.8%
Gross Profit	6,240	6.8%	10,173	9.0%	3,933	63.0%
SG & A	4,932	5.4%	6,105	5.4%	1,173	23.8%
Operating Profit	1,307	1.4%	4,067	3.6%	2,759	211.0%
Ordinary Profit	1,278	1.4%	3,673	3.3%	2,395	187.4%
Profit Attributable to Owners of Parent	2,520	2.7%	2,236	2.0%	(284)	(11.3%)

## ■ Net sales

Sales increased because of increased revenue from the acquisition of PALTEK as a consolidated subsidiary and continued strong demand for in-vehicle equipment and industrial equipment in the semiconductor and electronic components business and procurement business.

## ■ Operating profit and ordinary profit

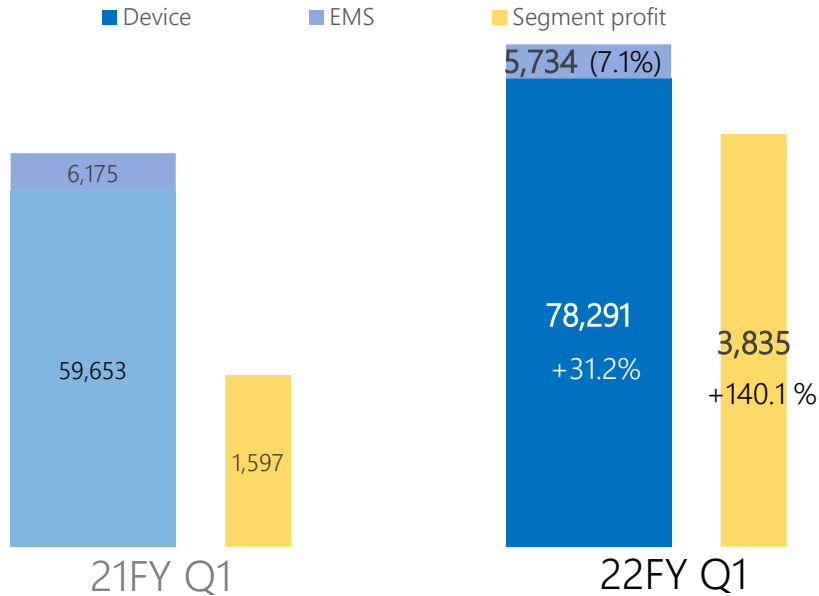
Operating income and ordinary income increased mainly due to an increase in gross profit resulting from higher sales.

## ■ Profit attributable to owners of parent

Decreased due to the absence of extraordinary gains of 1,709 million yen in negative goodwill resulting from the consolidation of PALTEK and its affiliated companies as subsidiaries in the same period of the previous fiscal year..



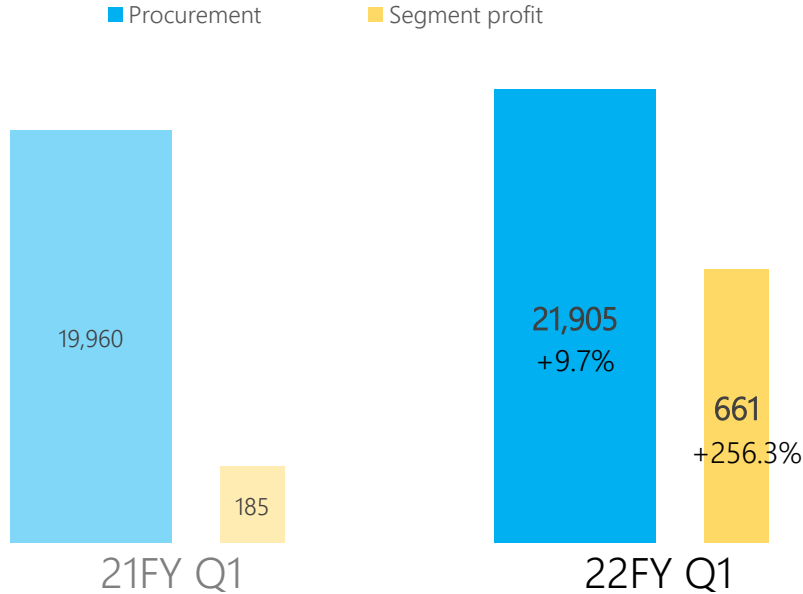
# Semiconductor and Electronic Components Business



## 【Points】

- Device business  
Increased due to acquisition of PALTEK as a consolidated subsidiary and increase in demand for in-vehicle equipment and industrial equipment, as well as special demand for semiconductors.
- EMS business  
Decreased due to lower demand for smartphones, etc.
- Segment income  
Increased due to sales growth in device business.

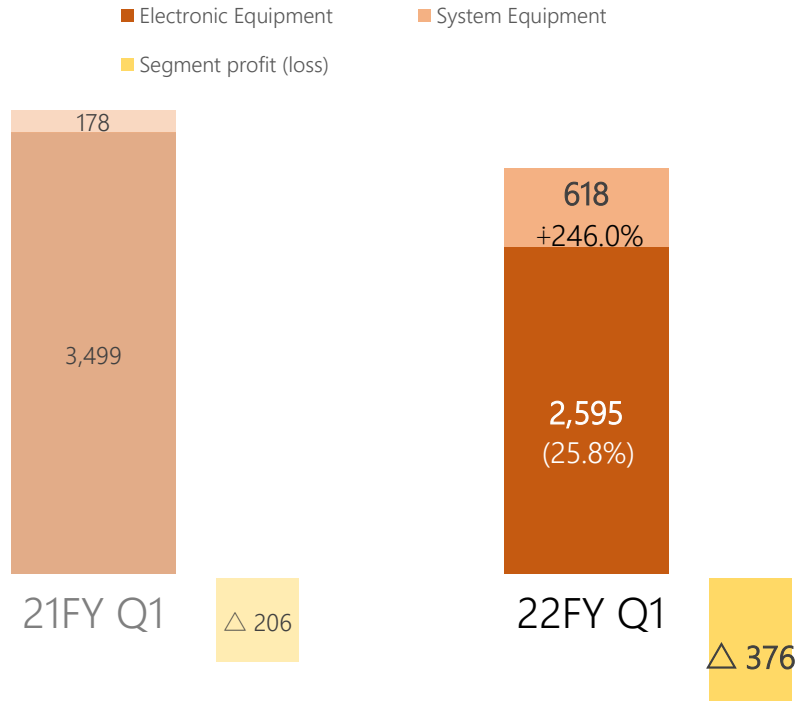
# Procurement Business



## 【Points】

- Procurement Business  
Sales increased due to steady sales to the Panasonic Group and growth in new transactions other than those with the Panasonic Group.
- Segment income  
Increased due to improvement in gross profit and curbing of SG&A expenses.

# Electronic devices and components business



## 【Points】

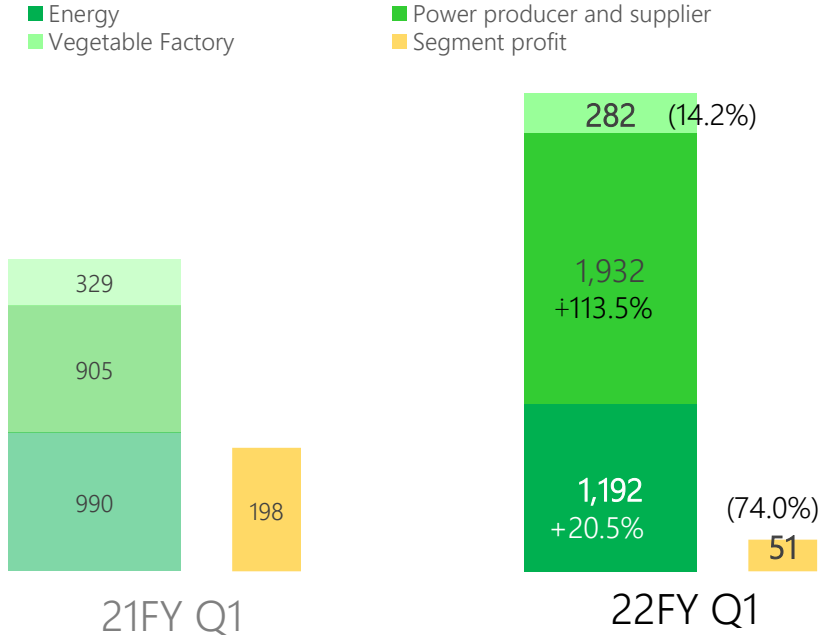
- **Electronic Devices and Components Business**  
Sales decreased due to the impact of the Shanghai lockdown, delays in semiconductor production, and delays in component delivery dates, which affected system deliveries.
- **System Equipment Business**  
Sales increased mainly due to demand increase for access control security terminals and payment terminals for vending machines as a result of gradual recovery of attendance in office, as well as the addition of sales of overseas-made payment terminals as a result of making Card Services Inc. a consolidated subsidiary.
- **Segment Loss**  
Decreased although profitability of the system equipment business improved, the lower sales in the electronic equipment business impacted.

# Environmental Energy Business

【Points】

- Energy Business

Increased in sales due to increase in power generation from new solar power plants in Taiwan and wind power plants in Japan, etc.



	21FY Q1	22FY Q1	YoY	
Energy Sales (incl. sales to PPS)	1,362	1,546	184	13.5%
Solar Power MW	Japan	146	148	2 1.7%
	Overseas	16	27	11 66.4%
	Total	162	175	13 8.1%

- Power producer and supplier (PPS) business  
Increased due to higher demand from the public sector.
- Vegetable Factory Business  
Decreased due to business review, etc., despite steady demand from supermarkets and restaurants.
- Segment income  
Profit increased in the energy business but decreased due to the impact of soaring procurement cost in PPS business.



# Consolidated Balance Sheet

(unit: million yen)	As of March 31,2022	As of June 30,2022
Assets		
Current Assets	185,599	222,090
Non-current Assets	56,358	59,177
Total Assets	241,958	281,268
Liabilities and Net Assets		
Current Liabilities	139,329	178,083
Non-current Liabilities	20,954	21,610
Net Assets	81,674	81,574
Total Liabilities and Net Assets	241,958	281,268
Capital Adequacy Ratio	32.1%	27.6%





# Forecasts and progress for the full year ending March 31, 2023

million yen	FY22 Full Year	1Q FY22	Progress
	Amount	Amount	Rate
Net Sales	445,000	112,552	25.3%
Operating Profit	8,500	4,067	47.8%
Ordinary Profit	7,500	3,673	49.0%
Profit Attributable to Owners of Parent	6,000	2,236	37.3%

There is no change to the full-year earnings forecast announced on May 11, 2022.



# Shareholder Return Policy

Focus on financial stability based on consolidated earnings forecasts

- Improve returns to shareholders by paying dividends and considering share buybacks, etc.
- Proactive strategic investment and continuous review of appropriate capital allocation
- Aim to increase corporate value through further profit growth and improvement of capital efficiency

	Dividends per share (¥)		
	2nd quarter-end	Year-end	Total
Forecast for the year ending March 31, 2023	40.00	50.00	90.00

There is no change to the full-year dividends forecast announced on May 11, 2022.



# Management Principles of the Restar Group

## Mission

We help society evolve by leveraging information and technology to create and deliver new value and services.

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## Vision

We aim to be “the Electronics Value Platformer” that accommodates all manner of stakeholder needs.  
“Global (in view and scale)” “ Social Contribution”  
“Collaboration and Innovation”

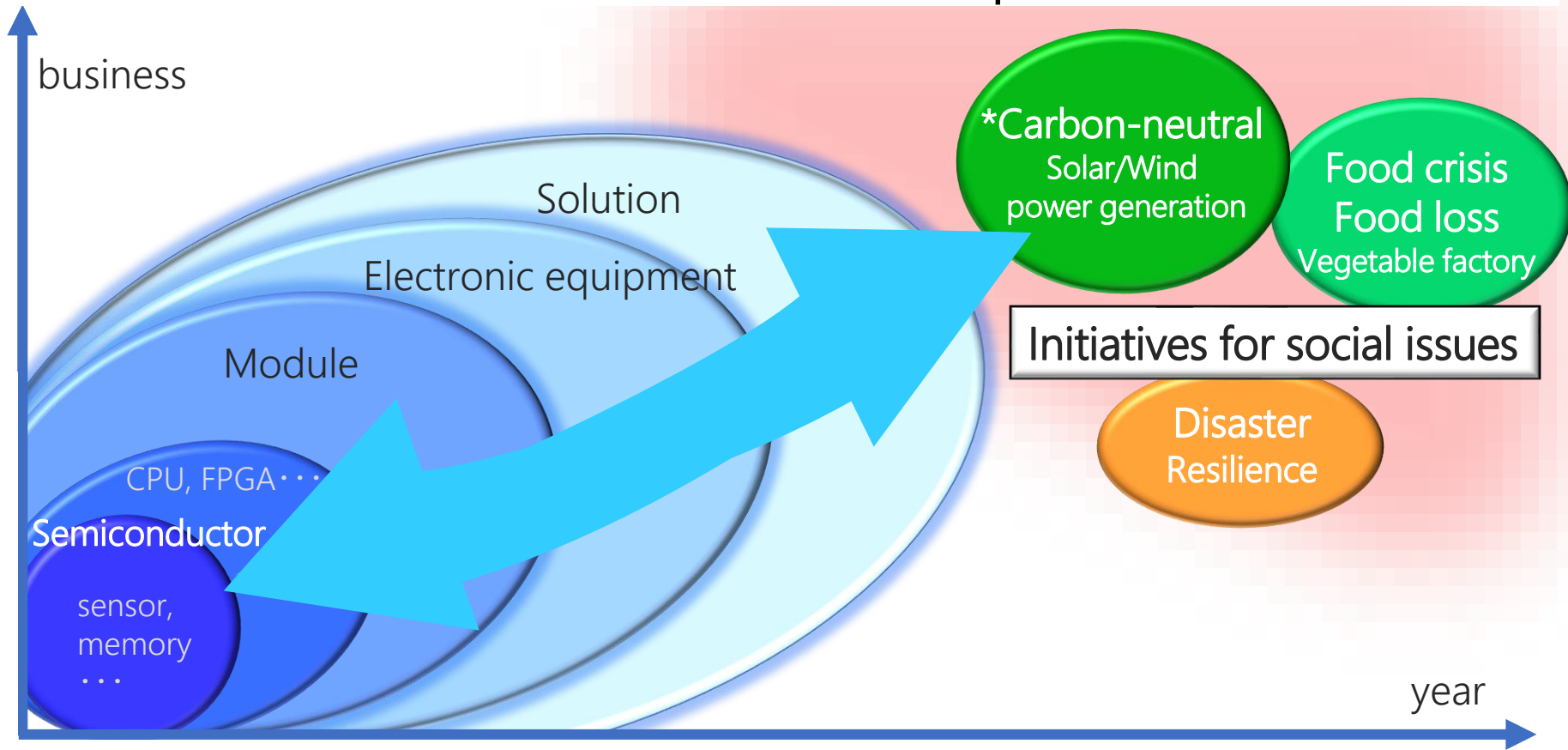
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## Value

- Through collaboration, we reflect diverse points of view as we create new cultures and values.
- Through innovative ideas and passion, we take on challenges and aim for higher targets.
- By expanding our business arena to encompass the entire world, we contribute to sustainable social evolution.



# Direction of the Restar Group's initiatives



## The Electronics Value Platformer

Solving our customers' issues by electronics

Create an innovative  
business

Information × Technology  
Improve added value

Businesses Synergies

Various business  
activities

< Business Topics >

1. Activities on Sustainability
2. Activities through CVC Funds

# 1. Activities on Sustainability

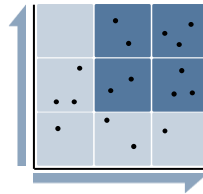
## Formulate a Basic Sustainability Policy

Our mission is "We help society evolve by leveraging information and technology to create and deliver new value and services," and we aim to be an "the Electronics Value Platformer" that can respond to all kinds of needs in our management philosophy. Our basic sustainability policy is to contribute to the sustainable development of society by operating businesses that solve various social issues through information and technology.

~ Promote the three activities in below with the basic policy ~

## Completed identification of 5 materialities

- Protecting the lives of all people
- Create an environmentally friendly society
- Promote diverse human resources
- Realize a better society through innovation
- Build a sustainable supply chain



## Actions on TCFD

### RISK

✓	_____
✓	_____
✓	_____
✓	_____
✓	_____

### OPPORTUNITY

•	_____
•	_____
•	_____
•	_____
•	_____

Formulate a response to climate change

## Calculation and reduction of CO2 emissions



Reduction through group synergies



Specific KPIs and other details will be soon disclosed on the website.



## 2. Activities through CVC Funds



\*CVC Funds



**ID INTELLIGENCE DESIGN**  
DESIGN FOR FUTURE WITH ARTIFICIAL INTELLIGENCE

Image Recognition: Human Flow  
Measurement Service



Focusing on DX and medical/nursing care fields  
Strategic investment from a medium- to long-term  
perspective

Solving social issues from various angles by making full  
use of AI-based image recognition technology and  
knowledge of IoT terminals

Co-creation of business for municipalities, service creation and  
business opportunities

\*CVC (Corporate Venture Capital) Fund: Jointly established by SBI Investment Co., LTD. (a wholly owned subsidiary of SBI Holdings, Inc.) and the Company in July last year.)



# < Investor Relations Contact >

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## <Cautionary Statement Regarding Forward-Looking Statements>

Our current plans, forecasts, and strategies presented in this presentation are forward-looking statements about our future performance and are based on our judgment derived from the information currently available to us.  
They are based on our judgment derived from the information currently available to us.

Actual results may differ from these projections due to changes in various external and internal factors.

Important factors that may affect actual results include, but are not limited to, global and Japanese economic trends, sharp fluctuations in foreign exchange rates, war and terrorist activities, disasters, and epidemics.  
war, terrorist activities, disasters and epidemics, etc.

